

HOW TO USE
THE ONE-TO-ONE
PLATFORM ?

PRIVATE EQUITY
E  **CHANGE**
&
A W A R D S



- ① To access the platform, go on www.private-equity-exchange.com/onetoone
- ② The platform is open as long as you will see this:



The screenshot shows a dark blue login interface. At the top, it says "ONE-TO-ONE MEETINGS" in white, with the tagline "Easy, quick and useful" below it. There are two white input fields for "LOGIN" and "PASSWORD". Below the password field is a link that says "I FORGOT MY LOGIN AND/OR PASSWORD". A blue button labeled "SCHEDULE YOUR MEETING" is positioned below the input fields. To the right of the text is a graphic featuring two stylized human figures (one in a suit, one in a red shirt) and several circular icons: a clock, a handshake, and a briefcase.

- ③ Enter your login and password you received by e-mail



The platform opens from October 16 to November 16

2024-2025



ONE-TO-ONE

STEP 2 COMPLETE YOUR PROFILE

① Click on “EDIT MY INFORMATION”

② Fill-in your profile with your personal information and check all the details

③ Add your picture, personal biography and firm profile

UPLOAD A PICTURE No files have been chosen

PERSONAL BIOGRAPHY

you stay 510 characters

FIRM PROFILE

you stay 510 characters

TITLE

FIRSTNAME

LASTNAME

COMPANY

POSITION

WEBSITE

NUMBER OF STAFF

SECTOR/INDUSTRY

CITY

PHONE

CELL PHONE

Your mobile number may prove very useful on the day. Kindly be used in this context by the organizers.

④ Do not forget to save the form



A completed profile allows participants to target you efficiently



ONE-TO-ONE

STEP 3 INDICATE YOUR AVAILABILITIES

- 1 On your PROFILE, you may indicate for which slot you are unavailable

PROFILE

Corinne DAVRIL
Project Manager, Magazine Directeurs Paris & France
EVENT: December 8, 2018 - PARIS

BIOGRAPHY

FIRM PROFILE

AGENDA

05:00 pm 05:25 pm	NO ONE-TO-ONE MEETING PLANNED	MAKE THE SLOT UNAVAILABLE
05:30 pm 05:55 pm	NO ONE-TO-ONE MEETING PLANNED	MAKE THE SLOT UNAVAILABLE
06:00 pm 06:25 pm	NO ONE-TO-ONE MEETING PLANNED	MAKE THE SLOT UNAVAILABLE
06:30 pm 06:55 pm	NO ONE-TO-ONE MEETING PLANNED	MAKE THE SLOT UNAVAILABLE

- 2 Click on MAKE THE SLOT UNAVAILABLE to let the participants know about your unavailabilities

05:00 pm 05:25 pm	NO ONE-TO-ONE MEETING PLANNED	MAKE THE SLOT UNAVAILABLE
05:30 pm 05:55 pm	NO ONE-TO-ONE MEETING PLANNED	MAKE THE SLOT UNAVAILABLE
06:00 pm 06:25 pm	NO ONE-TO-ONE MEETING PLANNED	MAKE THE SLOT UNAVAILABLE
06:30 pm 06:55 pm	NO ONE-TO-ONE MEETING PLANNED	MAKE THE SLOT UNAVAILABLE

VALIDATE RESCHEDULE CANCEL



ONE-TO-ONE

STEP 4 DISCOVER THE PARTICIPANTS

To access the list of participants on your PROFILE, click on **VIEW ALL PARTICIPANTS & ORGANIZE MEETINGS**

PROFILE

Paul Antoine CONTI
Director, Leveraged Finance, Fitch Ratings
Paris, France
EVENT: December 8, 2016 - PARIS

[EDIT MY INFORMATIONS](#)
[DOWNLOAD TUTORIAL](#)
[DISCONNECT](#)

BIOGRAPHY

Based in London, Paul Antoine is part of a team responsible for rating a number of leveraged and high yield companies across various industries in Europe. Prior to joining Fitch in 2007, he was a credit analyst in the Structured & Special Finance departments of Citicorp Corporate and Investment Bank in Paris. Before that, he worked for the audit department at PricewaterhouseCoopers in Luxembourg.

FIRM PROFILE

Fitch Ratings is a global rating agency dedicated to providing value beyond the rating through independent and proactive credit opinions, research and data. Dubbed as the standard in New York and London, Fitch Ratings has over 80 offices worldwide. Fitch Ratings is part of the Fitch Group, a jointly owned subsidiary of Fitch, S.A. and Hearst Corporation.

AGENDA

[PRINT](#) [VIEW ALL PARTICIPANTS & ORGANIZE MEETINGS](#)

08:00 pm 08:30 pm	NO ONE-TO-ONE MEETING PLANNED	VIEW ALL PARTICIPANTS & ORGANIZE MEETINGS
08:00 pm 08:30 pm	NO ONE-TO-ONE MEETING PLANNED	VIEW ALL PARTICIPANTS & ORGANIZE MEETINGS



ALL PARTICIPANTS

SEARCH BY KEY WORDS:

FILTER MEMBERS BY:

KEY PRACTICE:

COUNTRY:

[SEARCH](#)

[BACK TO MY PROFILE](#)

COMPANY	NAME	TITLE	COUNTRY	CF SECTOR
Devco Management	Francis Assala	Founder	France (Paris)	Transaction Management/CEO
European Capital	Romain Noya	Investment Director	France (Paris)	Private Equity Fund Mgt/CEO
Frank & Co	Andreas Adler	Project Manager	Switzerland/Germany	Leveraged Finance/bank
Falco	Franck Alain Frensch		France (Paris)	Corporate Member Mgt/CEO
Mandarine	Thomas Anagnostis	Senior Equity Officer	France (Paris)	Private Equity Fund Strat/CEO
Smets & Assaert	Cécile Maréchal	Legal	France (Paris)	Leveraged Finance/MS&P
Paribas Partners	Karin Alexander	Director	Germany (Frankfurt)	LPs, Institutional Investors
Kearney Capital	Carole Alexandre	Chief Financial Officer	France (Paris)	Private Equity Fund Mgt/CEO
De Capital	Tatiana Alexandre	Co-Chief Financial Officer & Strategic Finance	France (Paris)	Commercial Bank
Lendix Capital	Vincent Ahoja		France (Paris)	Media/Press
VP Capital Focus	Stephan Alami	Senior Investment Officer	Russia (Moscow)	Terracourt Fund
High Power Equity	Laurine Allège	Director	France (Paris)	Private Equity Fund Mgt/CEO
Amis Law	Marcin Alti	Managing Partner	Poland (Warsaw)	Leveraged Finance/MS&P
Aviva Legal	Andreas Andre Schmitt	Partner	Belgium (Brussels)	Leveraged Finance/MS&P
Quantum Capital	Hans-Martin Betsch	Managing Director	Germany (Munich)	Private Equity Fund Mgt/CEO



New participants are added daily




ONE-TO-ONE

STEP 5 LOOK FOR PARTICIPANTS

On VIEW ALL PARTICIPANTS & ORGANIZE MEETINGS, you have different options to look for participants:

- 1 Use **SEARCH BY KEY WORD**: enter the name of a person or the name of a company. A list will show you the result
- 2 Use the **FILTERS**
- 3 Click on **COMPANY, NAME, TITLE, COUNTRY** or **SECTOR** to organize the column by alphabetical order

ALL PARTICIPANTS

SEARCH BY KEY WORD 

New participants are added daily


FILTER MEMBERS BY






SECTOR: ▼

COUNTRY: ▼

- TO REQUEST A MEETING TO A PARTICIPANT, CLICK ON THIS NAME
- CLICK ON COLUMN TITLE TO SORT BY ALPHABETICAL ORDER
- CLICK ON THE COMPANY NAME TO VIEW ALL ITS MEMBERS

SEARCH

 [BACK TO MY PROFILE](#)

 COMPANY ▼	 NAME ◀	 TITLE ◀	 COUNTRY ◀	 SECTOR ◀
Deville Management	Patrick Abadie	Founder	France (Paris)	Transition Management/CRO
European Capital	Kevin Abrial	Investment Director	France (Paris)	Private Equity Fund Mid Cap



By clicking on a company name, you will find all participants from this company



ONE-TO-ONE

STEP 6 REQUEST MEETINGS

- 1 Click on a participant's name

Aberdeen Asset Management | Senior Investment Manager | United Kingdom (Edinburgh) | LPs - Institutional Investors

William GILMORE
Senior Investment Manager, Aberdeen Asset Management Plc
Edinburgh • United Kingdom

BIOGRAPHY

William is Head of Primary Funds and a member of the Private Equity Investment Committee. The private equity team manages more than £1bn in private equity commitments in over 200 fund investments. William is also a member of the advisory committee of a number of private equity funds, a member of the British Venture Capital Association's Limited Partner Advisory Committee and is regularly invited to speak at private equity conferences.

- 2 Click on REQUEST A MEETING

PROFILE

William GILMORE
Senior Investment Manager, Aberdeen Asset Management Plc
Paris, France
EVENT: December 9, 2016 - PARIS

BIOGRAPHY

William is Head of Primary Funds and a member of the Private Equity Investment Committee. The private equity team manages more than £1bn in private equity commitments in over 200 fund investments. William is also a member of the advisory committee of a number of private equity funds, a member of the British Venture Capital Association's Limited Partner Advisory Committee and is regularly invited to speak at private equity conferences.

FIRM PROFILE

Aberdeen Private Equity is a significant player in the Pan-European market managing almost £1bn in over 300 different funds and acting as an advisory advisor. The 17 strong team is multi-lingual, has deep relationships across the private equity industry and is focused on providing research private equity solutions for clients, listing expertise in the asset class.

REQUEST A MEETING | **SEND MESSAGE** | **BACK TO MY PROFILE**

FRONT | **VIEW ALL PARTICIPANTS & ORGANIZE MEETINGS**

- 3 Pick one of the slots you have in common and add a message (optional)

REQUEST A MEETING TO WILLIAM GILMORE

SLOT AVAILABLE FOR BOTH PARTICIPANTS:

- 05:30 pm - 05:55 pm
- 05:30 pm - 05:55 pm
- 06:00 pm - 06:25 pm

MESSAGE (OPTIONAL):

SEND REQUEST

- 4 Send your meeting request

YOUR REQUEST HAS BEEN SUCCESSFULLY SENT.

VIEW ALL PARTICIPANTS & ORGANIZE MEETINGS | **BACK TO MY PROFILE**



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STEP 7 MANAGE YOUR MEETINGS REQUESTS



You will receive an e-mail each time a new action has been made:


- New meeting request
- Meeting cancelled
- Another time suggested

On your PROFILE, you are able to manage your agenda:

05:00 pm 05:25 pm	CONFIRMED ▶ Denis VILARINHO - Extendam (FRANCE) ▶  
05:30 pm 05:55 pm	PENDING ▶ Coralie DAVRIL - Magazine Decideurs (FRANCE) ▶   
06:00 pm 06:25 pm	PENDING ▶ Claire-Sophie HEBERLE - Leaders League 2 (FRANCE) ▶  
06:30 pm 06:55 pm	CANCELLED ▶ Claire-Sophie HEBERLE - Leaders League 2 (FRANCE) ▶ 

Meeting confirmed

Meeting request from Coralie Davril. You may confirm, suggest another time or cancel it

Meeting you requested
The  button is not available

Meeting cancelled. You may request other meetings



Requesting several meetings per slot maximizes your chances to book meetings